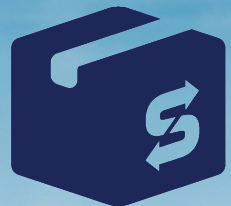


Build a business with recurring income and up to £300K earning potential

Use your people
skills to become
The Parcel Person
in your area.



Speedy Parcels



YOU BRING THE CUSTOMERS | WE BRING THE EXPERTISE | TOGETHER, WE DELIVER

An opportunity for people who love people

With the relentless rise of online shopping and consumer expectations for fast delivery, daily parcel volumes have grown ferociously.

And where there's volume, there's opportunity.

Online sellers want simple, hassle-free shipping, and someone to turn to when they have a question... someone local they can trust.

That's where Speedy Parcels franchisees thrive.

This is a people-first, relationship-driven franchise that allows you to build a life-changing recurring income stream... and a valuable asset that gives you the freedom to do whatever you want later in life.



Every local business sending parcels is a potential customer



Speedy Parcels

You manage the relationships. We manage the deliveries.

Your growth plan is simple: connect with small online sellers and help them ship smarter, faster and cheaper.

We take care of the logistics behind the scenes, while you take care of your customers. You don't need vans, drivers, premises, storage or logistics experience.

You handle:

- Visit sellers and small businesses
- Build rapport and understand their needs
- Offer competitive shipping solutions
- Set up their tech so they can ship instantly
- Grow parcel volume



We handle:

- Carrier management
- Customer support
- All operational logistics
- Our tech platform
- Invoicing & most of the admin



Speedy Parcels

Crafters. Creators. Sellers. Side-hustlers. Small businesses.



You'll work with dynamic small businesses in the UK, including:

- eBayers
- Etsy traders
- Amazon sellers
- TikTok shops
- Shopify brands
- Home-grown side-hustlers
- Essentially, anyone shipping 5-50 parcels/day

*90-95%
retention on
small-business
clients = stable,
compounding
income*

These customers move fast and love having a local person on their side.

Thanks to Speedy Parcels' buying power, you can offer prices they could never access alone. They save money and time. You make good margin. Everyone wins.



Speedy Parcels

Tech-enabled... but people-first

When a small business comes on board, you don't send a link. You visit them in person. You help them install and understand their shipping tech. You make their life easier from day one.

That first experience is why they stay loyal.

Speedy Parcels provides the tools. You provide the human touch that wins, and maintains, the relationship.



Speedy Parcels

Recurring revenue that builds month after month

Parcel delivery management is beautifully predictable: customers ship daily, so your income grows steadily. A typical journey looks like...



These aren't guarantees, but they're based on real operational data and show the potential in a sector built on daily shipping demand.

You'll need to invest around £30,000 to get started, which can be made up from £5K of your own cash plus a £25K government-backed Start Up Loan, subject to status.



Speedy Parcels

A business built around conversations, not couriers

This franchise is perfect for people who enjoy speaking to customers and building relationships. Your typical day includes:

- **Visiting home offices, units, shops and garages**
- **Setting up simple shipping tech**
- **Helping customers find better delivery solutions**
- **Networking and following up**
- **Watching recurring income build as parcel volume grows**

If you've worked in sales, account management or customer-facing roles, this will feel natural from day one. And if you haven't, don't worry – if you've got natural people skills, we'll train you in the rest, including ongoing sales masterclasses.



Speedy Parcels

Low overheads. High retention. Sky-high scalability.

You don't need vehicles, premises or staff to start. Your costs stay low while your income grows.

And because Speedy Parcels can handle almost anything - long lengths, awkward sizes, heavy goods, international shipments, 'ugly freight' - you can say yes to more customers.

One simple model. Endless customer types. Massive growth potential.



Speedy Parcels

Our business is supporting you in yours

From before you even launch your business, you'll be guided by people who've built major logistics and courier operations.

Your pre-launch training includes:

- Two-week onboarding
- Real-world sales exercises
- Live in-field practice
- Tech platform training
- Customer onboarding coaching



Your initial support includes:

- Structured 12-week launch programme
- Weekly coaching
- Sales and marketing masterclasses
- Help with early customer meetings
- Monthly marketing campaigns
- Annual business planning reviews

You'll always know what to do, when to do it and how to keep moving forward.



Speedy Parcels

Your first 12 months: a roadmap to your success



LAUNCH & FIRST WINS

Meet customers, get your tech set, start onboarding your first accounts.



GROWING REPUTATION & VOLUME

Daily shipping grows. Referrals kick in. You're becoming "The Parcel Person" locally.



STABILITY, CONFIDENCE & VISION

Income grows, customer base deepens, and you begin planning your first hire or expansion strategy.

Income grows, customer base deepens, and you begin planning your first hire or expansion strategy.

By the end of year one, you've built a strong, scalable platform and asset.



Speedy Parcels

Is this the business for you?



You'll thrive if you're:

- ✓ Friendly and good with people
- ✓ Competitive (in a good way)
- ✓ Disciplined and consistent
- ✓ Comfortable with tech
- ✓ Motivated by recurring income
- ✓ Excited to build something of your own

This isn't a fit if:

- ✗ You avoid conversations
- ✗ You want leads handed to you
- ✗ You want a passive investment
- ✗ You don't like visiting customers
- ✗ You don't want to follow a plan



If you're great at building relationships, why keep making money for someone else?



Speedy Parcels

Ready to become The Parcel Person in your area?

- Real recurring income
- Loyal, growing customer base
- Low operational demands
- Mentoring from industry experts
- A scalable future you control

Set up a call or text:

 **07401193240**

 **franchising@speedyparcels.com**



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